
Sales Representative / Territory Sales Manager

Phoenix, AZ

Edgebanding Services, Inc., an expanding national distributor of decorative surfaces and cabinetry fabrication supplies, is seeking an experienced outside sales representative for the San Francisco/Bay area.

We are a multi-state distributor looking for dynamic candidates with the ability to develop strong working relationships amongst a varied customer base. Experience selling within the cabinetry and /or countertop industry is preferred. Key Products include: laminate, quartz, solid surface and stainless steel sinks.

Key Responsibilities:

- Promote and sell current product lines to existing and new customers.
- Manage and plan daily, weekly and monthly sales calls.
- Act as liaison between customer service and warehouse delivery of products.
- Maintain excellent communication with customers and provide unparalleled service.

We offer a competitive salary. Benefits available include:

- Medical
- Dental
- Vision
- 401(k)
- Company paid life insurance
- Supplemental life insurance
- Aflac
- Vacation
- Holidays
- PTO (Personal Time Off)

Salary + Commission: Depending on Experience